

Vernalis

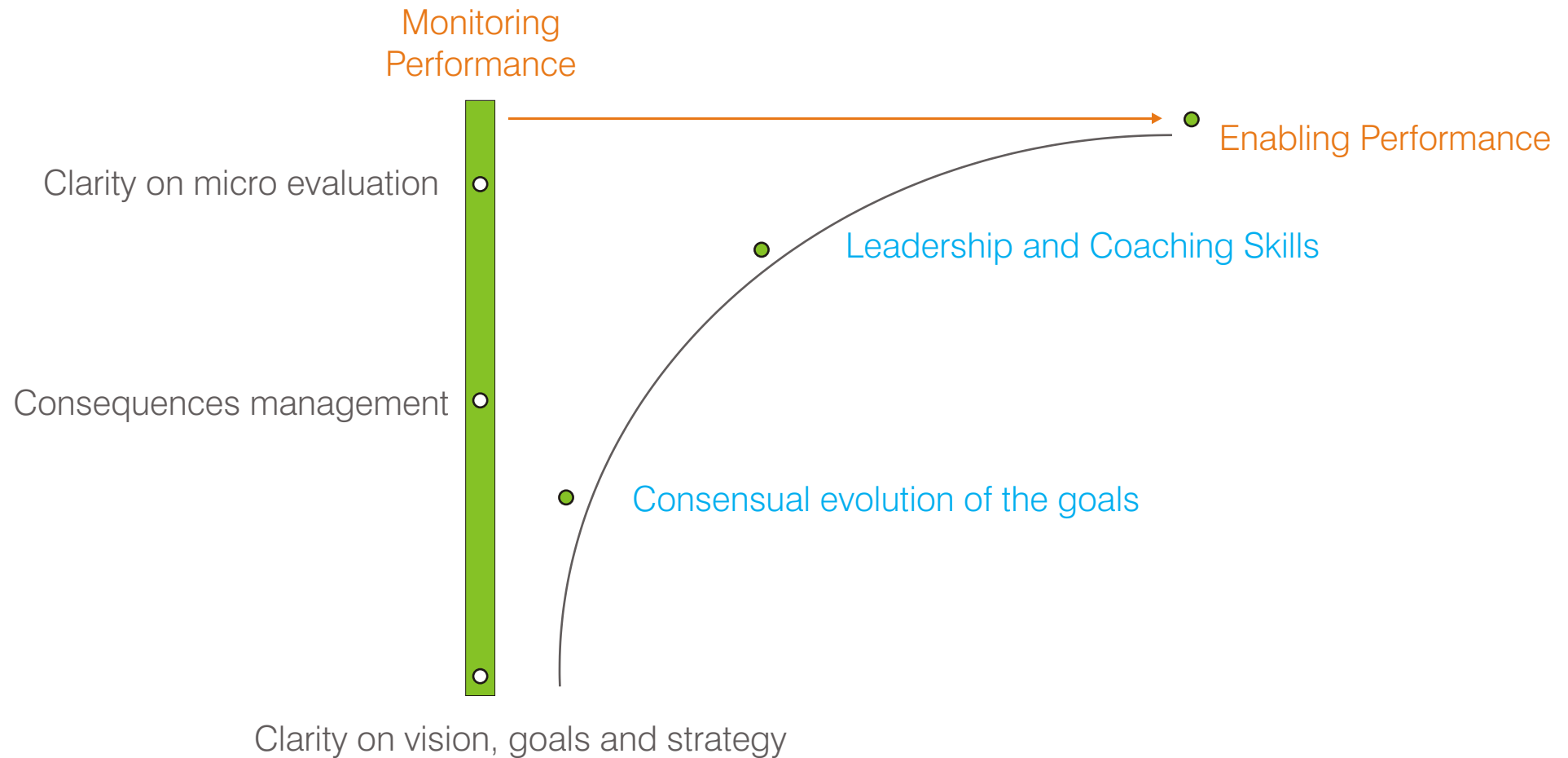


Performance Management

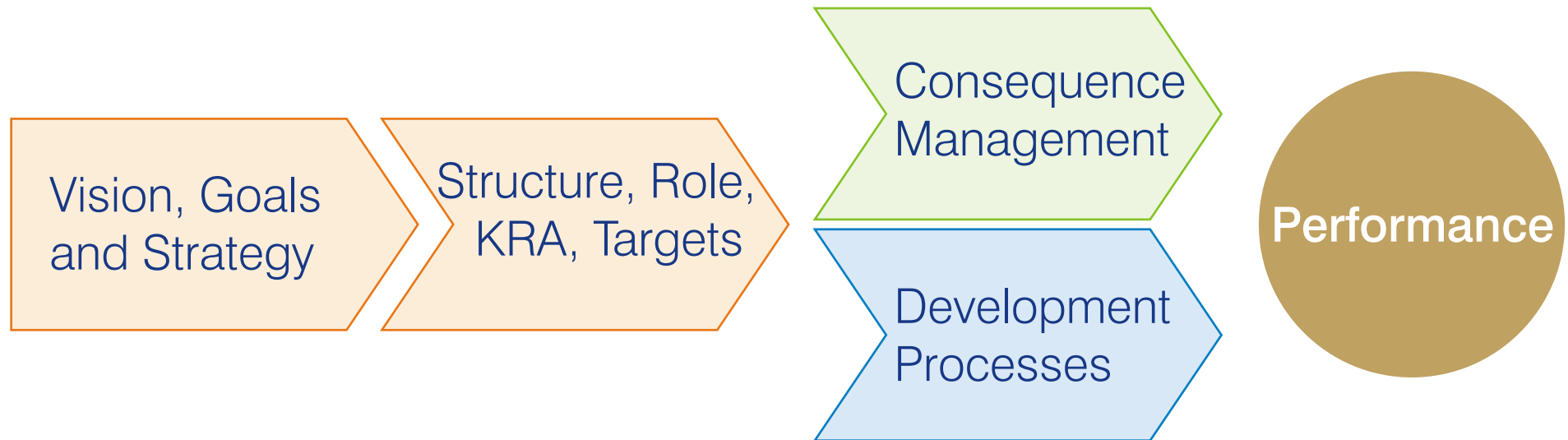
Systems Design and Implementation

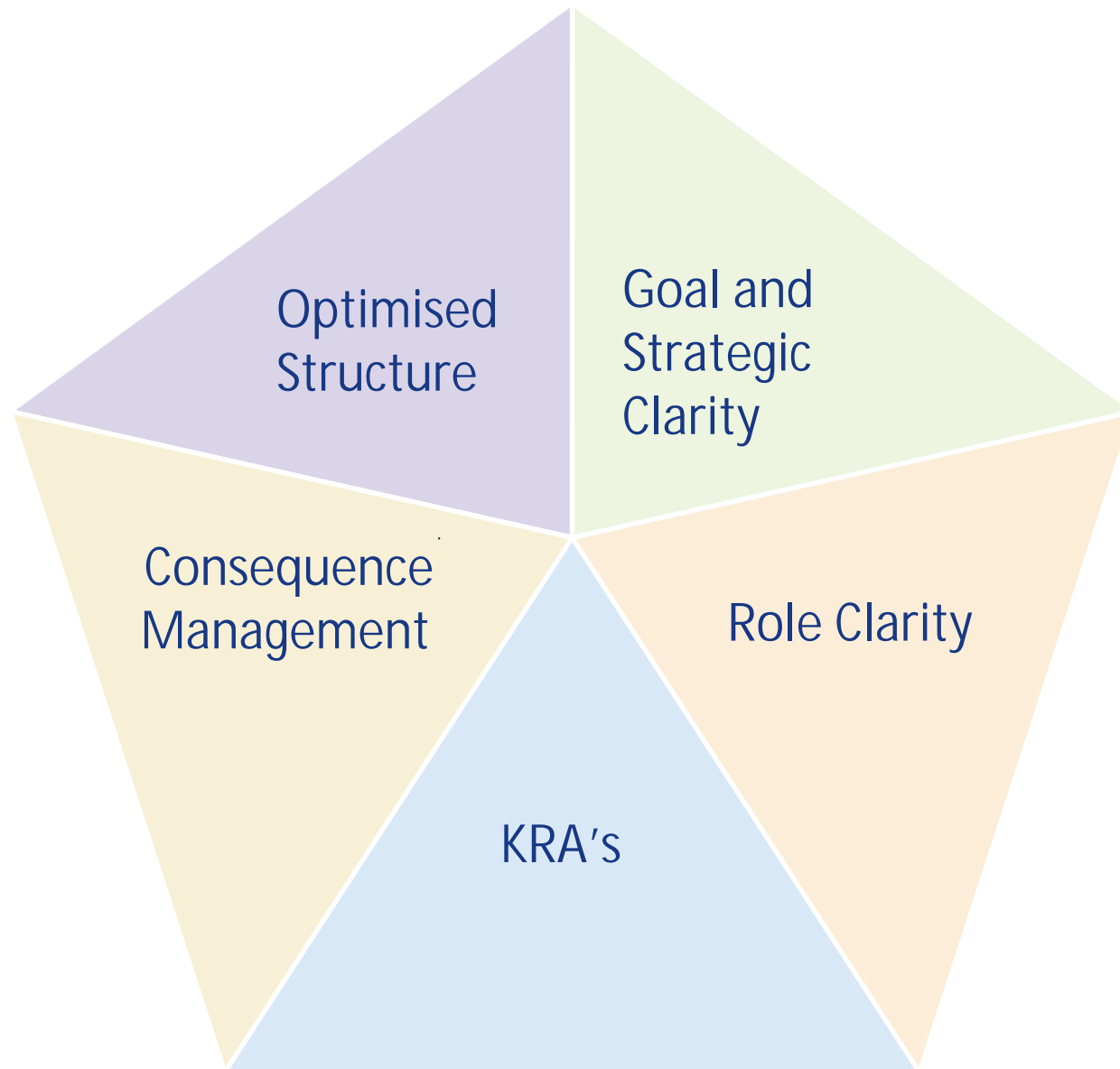
Vernalis The logo graphic for Vernalis, featuring a stylized flower with an orange outline, a green stem, and a blue leaf.

PMS: Two Approaches



PMS Process Steps







| Balanced Scorecard

| Policy Deployment

Vernalis Projects



Mahindra & Mahindra (Tractor Division): Restructuring, PMS Design & Implementation covering 38 Units, 200 Roles, 1500 Managers

ITC : Restructuring, Role Redefinition, & Competency Mapping

India Medtronic: Restructuring and Role Clarity for the Sales Hierarchy

Johnson & Johnson: Production, Logistics, Sales & Mktg Functions

IMRB International: Structure & PMS for the entire Organisation